Building A Skilled Pakistan

ANNUAL REPORT
TWENTY 23-24

"You cannot mandate productivity; you must provide the tools to let people become their best."

— Steve Jobs, Founder Apple Inc.

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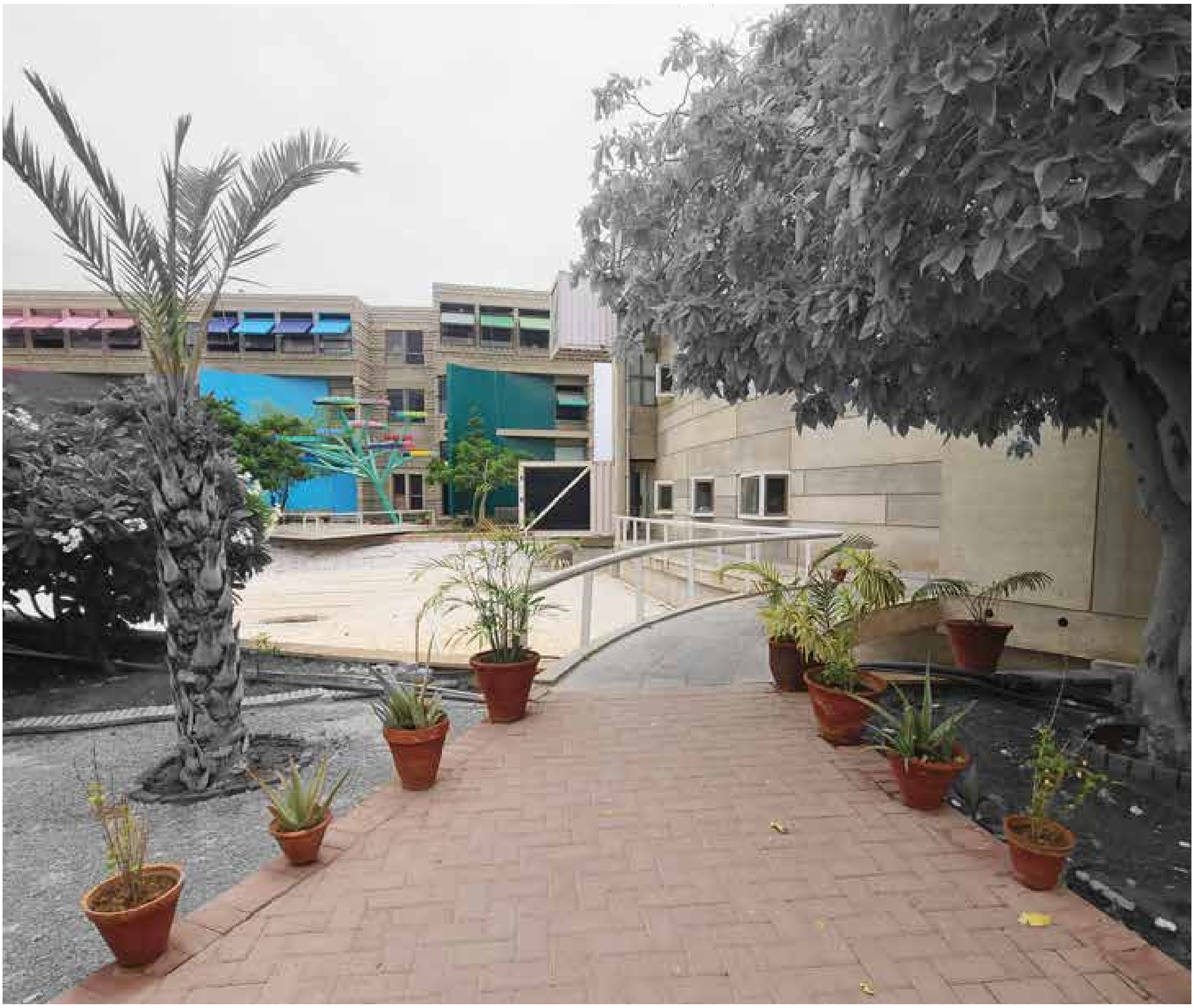
Welcome to a **Brighter Future**

The Hunar Foundation (THF) stands at the forefront of a transformative journey, one where vocational training is not just a pathway to employment, but a catalyst for hope, opportunity, and lasting change. This past year, we have seen firsthand the power of skills in reshaping lives, strengthening communities, and driving sustainable progress across Pakistan.

As you turn the pages of this report, you will witness the stories of resilience, growth, and innovation that define THF's mission. These themes have guided us through the challenges and triumphs of the past year, as we worked hand-in-hand with our students, partners, and supporters to make a real and tangible impact.

As we look ahead, we remain committed to empowering the youth of Pakistan, ensuring that they are equipped with the skills to thrive in a rapidly changing world. Together, we are creating a brighter, more promising future for generations to come.

Welcome to the journey of Building A Skilled Pakistan.



Chairman's **Message**

Reflecting on the year 2023–2024, I am humbled to share the milestones achieved at The Hunar Foundation (THF). None of this would have been possible without the unwavering support of our donors, the dedication of our staff, and the resilience of our students. Together, we continue to pursue our mission of sustaining livelihoods through the power of vocational and technical education and training in Pakistan.

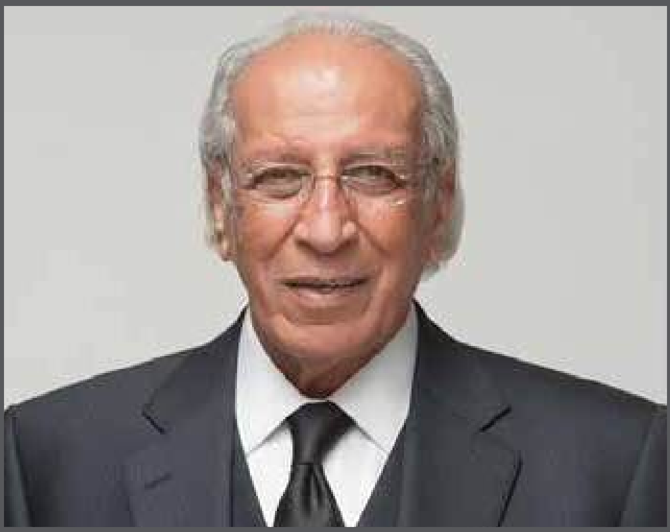
This year, THF made significant strides in expanding its footprint to ensure that skill development and healthcare training reach youth in underserved and high-need regions. The completion of our Girls Orangi Town Institute in Karachi stands as a landmark achievement — bringing modern vocational training facilities to one of the city's most densely populated and underserved communities. In Nok Kundi, Balochistan, our newest campus is now fully operational, providing local youth with access to career-oriented training for the very first time in this remote region.

The year also marked the launch of Hunar Healthcare, a dedicated initiative addressing Pakistan's critical shortage of trained healthcare professionals.

Our alumni network, now more than 38,250 strong, continues to grow by nearly 8,000 each year. Each number reflects a life transformed, a family lifted out of poverty, and a community empowered — underscoring our enduring commitment to lifting the nation out of poverty through skills.

THF also embraced a new era of digital transformation by implementing the Odoo ERP system. This initiative is set to revolutionize our operations and enrich the student learning experience through an advanced LMS module, extending education beyond the physical classroom. Complementing this effort, we established a Digital Content Creation Studio, reinforcing THF's role as a leader in advancing innovative learning solutions.

We also reaffirmed our dedication to investing in our teaching staff and their professional development. A highlight of the year was a program led by Mr. Hans from PUM Netherlands, a seasoned TVET expert, who shared invaluable insights on pedagogy and vocational training management. By empowering our instructors, we strengthen our vision of delivering transformative education and shaping a skilled and prosperous Pakistan.



Innovation reached new heights with the launch of "Emerge," Pakistan's first incubation center in the TVET sector. The inaugural cohort's success spoke volumes of the entrepreneurial talent of our youth, with all participating students' ideas receiving funding. Building on this momentum, we are committed to expanding the Emerge model beyond Karachi — nurturing entrepreneurship and unlocking the creative potential of young minds across the country.

These achievements underscore THF's position as Pakistan's largest non-governmental and non-profit entity in the TVET sector.

As we step into the new year, we do so with humility, determination, and an unshakable belief that skills are the true catalyst for change. By championing a nationwide skills revolution, THF remains at the forefront of the fight against poverty — transforming lives, empowering communities, and shaping a future where every individual has the opportunity to realize their potential and contribute to a prosperous Pakistan.

Sincerely,
Aslam Khaliq

Our **Vision**

Our vision ignites with a fervent passion to **Build a Skilled Pakistan** where every young individual, regardless of economic circumstances, is empowered with superior in-demand and work-ready skills.

We envision a nation propelled forward by a dynamic **ecosystem of skill development**, harnessing the boundless potential of our youth and arming them with cutting edge skills, enabling them not only to elevate their own lives but also catalyze the socio-economic advancement of our beloved country.

Our **Mission**

Our mission is a resolute commitment to enriching resources and skills, endeavoring to **empower a minimum of 100,000 young minds every year**. We will do so by embracing industry-leading methodologies, and fostering collaborations with sector specialists and industry partners.

Guided by unwavering dedication to **integrity, transparency, and the relentless pursuit of excellence**, we march forward, honoring our pledge to **donors and students** alike.

Together, we shape a future where every dream finds its wings, and every hand holds the promise of transformation. Join us on this remarkable journey as we redefine possibilities and pave the way for a brighter tomorrow, one skilled individual at a time.

THF **Impact**

The Hunar Foundation (THF) has established a nationwide network of training institutes that do more than teach skills — they change lives. Our impact is measured in livelihoods rebuilt, families uplifted, and communities strengthened.

In every corner of Pakistan, there's a story that begins with a skill. A young woman who once doubted her future now leads a team in her salon. A father who once struggled to provide now runs his own HVACR business. A student who never thought of herself as "book smart" is now mentoring others.

These are not isolated victories — they are the threads of a larger tapestry we are weaving together. Each graduate carries the power to transform not only their own life but also the lives of those around them, sparking hope in families and fueling growth in communities.

At THF, we believe skills are more than tools — they are turning points. And every turning point shapes the Pakistan we are building, one story at a time.

38,250+ Alumni

15 Institutes

40+ Skill Paths

50%+ Female Students

71% Economically Engaged

15% Pursuing Higher Education

650+ Industrial Partners

9B+ Alumni Annual Earnings

THF **Presence**

CURRENT INSTITUTES

- **KARACHI**

1. Delhi Mercantile Society Technical Institute
2. Central Vocational Institute
3. Saeeda Naseem Technical Institute
4. Rashid Arshad Aslam Shahid Institute of Emerging Technologies
5. Hunar Karigar Technical Institute
6. Hunar Al-Beruni Model Secondary School (Franchise Campus)
7. Mustafa Kassam Teacher's Training School
8. Salim Zubairi & Abdul Khaliq Allahwala Technical Institute

- **TANDO ALLAHYAR**

9. Hajiani Ashraf Khatoon Technical Institute

- **LAHORE**

10. Farouq Ahmed & Aftab Shamsi Technical Institute

- **MULTAN**

11. Pakarab Technical Training Institute

- **KHARIAN**

12. Sahib Dad Abdul Mannan Khan Technical Institute

- **BUREWALA**

13. Zainab Technical Institute

- **BALOCHISTAN**

14. Reko Diq Mining Company Technical Institute
15. Technical Training Centre, Kharan

UPCOMING INSTITUTES

- **KARACHI**

1. Feroze Fatima Healthcare & Technical Institute

- **KARACHI**

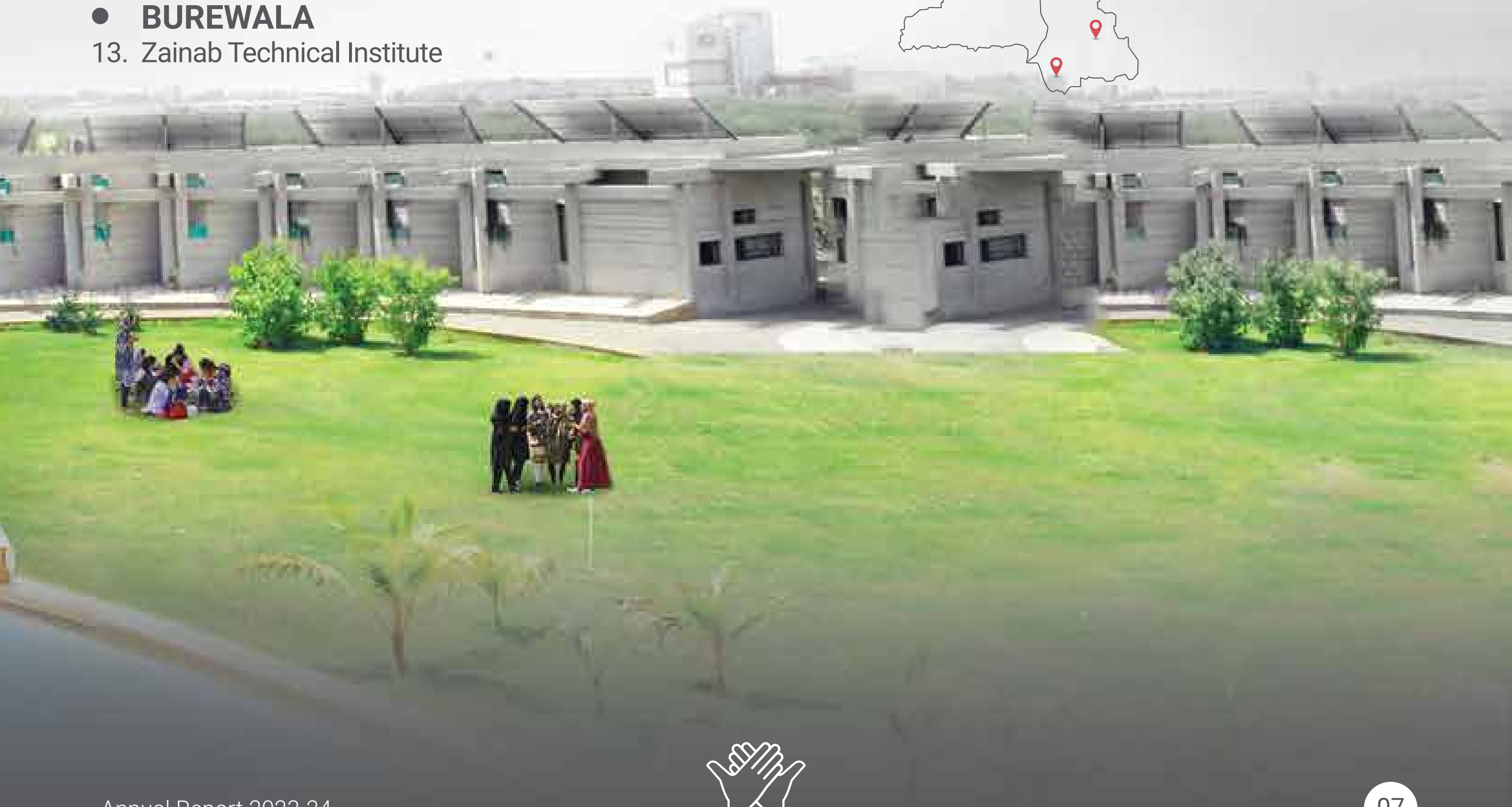
2. Ajmal Mian Technical Institute

- **MANSEHRA**

3. Hanif Gohar Technical Institute

- **BUREWALA**

4. Ata Mohammed Technical Institute



Our Core **Values:**

The Heartbeat of Hunar

At The Hunar Foundation (THF), our core values aren't just words on a wall - they're the compass guiding us toward building a skilled and resilient Pakistan.

Honesty
Transparency in Action

Safety
Secure Today - Skilled Tomorrow

Responsibility
Owning Our Impact

Discipline
The Key to Excellence

Hard Work
The Foundation of Success

Quality
Quest for Excellence

Innovation
Dream - Create - Inspire

Making an Impact, **Together**

Bridging the Skills Gap: **Empowering a Future-Ready Workforce**

> **"Skills are truly magical. When they come to life, education becomes affordable, healthcare accessible, hunger disappears, and communities thrive!"**

In a world defined by rapid technological advancements and ever-changing industries, the gap between available skills and workforce demands continues to widen — locally and globally. Vocational training stands as a transformative solution, equipping individuals with practical, in-demand expertise tailored to meet the evolving needs of employers. While traditional education often struggles to keep pace with these shifts, vocational training offers a direct pathway to success in today's dynamic job market.

In Pakistan, where youth unemployment poses a critical challenge, vocational training serves as a lifeline. With targeted, real-world education, students are not only prepared for careers but also empowered to drive change. Data consistently highlights that vocational graduates achieve higher employment rates compared to those following purely academic tracks, fostering economic growth and self-reliance.

At THF we witness this transformative power daily. Our hands-on learning approach, coupled with apprenticeships and industry-aligned programs, ensures our graduates are job-ready from day one. Whether they step into roles within established industries or embark on entrepreneurial ventures, their success stories ripple outward — strengthening local economies, uplifting communities, and breaking the cycle of poverty.

Vocational training is more than just education; it's a catalyst for an inclusive, adaptable workforce equipped to meet the challenges of tomorrow. By bridging the skills gap, we're not just preparing individuals for jobs — we're paving pathways to sustainable employment, resilience, and prosperity for generations to come. At THF, we don't just train individuals; we transform futures.

The Power of Soft Skills in **Vocational Training**

At THF, we believe that technical expertise is just one piece of the puzzle in preparing individuals for the workforce. The other essential component? Soft skills. From effective communication and teamwork to leadership and problem-solving, soft skills empower students to thrive in diverse work environments. Employers today seek not only skilled hands but also adaptable minds — individuals who can collaborate, innovate, and lead. Through workshops, role-playing sessions, and mentorship programs, THF integrates soft skills into every aspect of vocational training. Our graduates enter the workforce as well-rounded professionals, equipped not just with technical knowledge but also the confidence and interpersonal abilities to succeed. This holistic approach ensures that THF alumni are not only employable but indispensable in their chosen fields.

Digital Transformation Milestone: **Odoo ERP Implementation**

In a landmark step toward operational excellence, The Hunar Foundation (THF) has commenced the implementation of the Odoo Enterprise Resource Planning (ERP) system as part of its broader digital transformation initiative. This achievement, made possible through our strategic partnership with Leaders Corp, marks a pivotal shift in how THF manages and scales its nationwide operations. The ERP system has consolidated our core administrative functions — admissions, finance, procurement, inventory, and student data management — into a single, fully integrated digital platform, replacing legacy systems and manual processes.

The implementation has dramatically improved efficiency, transparency, and accountability across departments. Real-time dashboards and automated reporting tools have empowered leadership with up-to-date insights, enabling more strategic decision-making, proactive resource allocation, and tighter budgetary controls.

Beyond the operational benefits, this transformation reflects THF's commitment to innovation and institutional sustainability. Through embracing digital transformation, we have strengthened and scaled our mission: equipping underserved youth with industry-relevant vocational skills. This digital backbone will also support the scalability of our programs as we expand into new regions and disciplines, while ensuring that donor contributions are utilized with maximum efficiency and measurable impact.

The Odoo ERP system is not just a technological upgrade; it is a foundational investment in the future of THF — strengthening our ability to deliver life-changing training, at scale, with excellence.

EMERGE: **From Vision to Venture**

In a bold step toward reshaping Pakistan's entrepreneurial landscape, The Hunar Foundation, in collaboration with the Amir Sultan Chinoy Foundation, launched EMERGE — the country's first-ever incubation program rooted in the TVET (Technical and Vocational Education and Training) sector. This pioneering initiative is designed to transform skilled individuals into business leaders by bridging practical trades with entrepreneurial thinking. Through expert mentorship, investor engagement, and business development support, EMERGE is redefining what it means to be a vocational graduate in Pakistan — empowering youth to become job creators, not just job seekers.

Since its inception, EMERGE has supported 12 promising startups, offering business development training, hands-on mentorship, and direct exposure to potential investors. These startups span diverse industries — Silai Shehar (customized women's apparel), WARES Engineering (HVAC solutions), and Visual Flick (digital content and branding) — and reflect the power of skills fused with innovation.

Through curated pitch sessions and investor meetups, the program has generated 12 investor pledges. These early wins demonstrate both the credibility of the program and the market readiness of its participants.

Mentorship has been a cornerstone of EMERGE's success. Industry leaders such as Mr. Abbas Akber Ali (Chairman, Amreli Steels), Mr. Adnan Asdar Ali (CEO, Multinet), Mr. Ateeb Ali (CEO, Humantek), and Mr. Mehbob Shar (CEO, iCreativez) have offered strategic guidance, while guest speakers like Mr. Rafiq Malik (BYKEA) and Mr. Zain Chinoy (MIT Enterprise Forum) provided inspiration and insights on scaling, resilience, and market dynamics.

With each milestone, EMERGE continues to prove that it's a launchpad for enterprise, innovation, and inclusive growth.

"The single most powerful asset we have in the world today is human capital, and skills are the foundation of that wealth."

— Klaus Schwab, Founder and Executive Chairman of the World Economic Forum

Partnership **Highlights**

Collaborations fuel impact. Over the past year, The Hunar Foundation signed multiple Memorandum of Understandings (MoUs) with esteemed industry and development partners — laying the foundation for meaningful collaboration, student opportunities, and skill-building aligned with real-world needs.


THF x Ali Group of Companies


THF x with TPL Trakker Ltd.


THF x Elite Human Resources Pvt Ltd.

THF x Domino's Pakistan


THF x AEG Consulting


THF x Pakistan Freelancing Association (PAFLA)

Hunar Healthcare:
A New Era Begins

In 2023, The Hunar Foundation took a transformative leap forward with the launch of Hunar Healthcare — a dedicated vertical aimed at addressing the urgent need for skilled healthcare professionals in Pakistan. This initiative marks more than the addition of new trades; it represents a bold commitment to train the healers of tomorrow. With a focus on compassion, competence, and community care, Hunar Healthcare empowers young men and women — particularly from underserved areas — to step into life-saving roles with confidence and credibility. The launch of this vertical not only fills a critical gap in our healthcare ecosystem but also reaffirms our belief that quality care begins with quality training.

Building the Blueprint for Impact: The Pilot Program

The launch of Hunar Healthcare began with a successful pilot program at the Central Vocational Institute in Karachi, enrolling 215 students across two cohorts in the Healthcare Assistant trade. This initial rollout set the foundation for future expansion by validating demand, refining the curriculum, and testing real-world readiness.

With 100% of students completing their On-the-Job Training (OJT) at partnered hospitals and clinics, the pilot demonstrated the program's strong practical alignment. Notably, 50% of enrolled students were women, highlighting the vertical's commitment to gender inclusion in the healthcare workforce. Even more promising, the program has achieved over 80% employment placement within just months of graduation, with students securing roles in diagnostic labs, hospitals e.g. South City and Agha Khan, and outpatient care facilities across Karachi.

These early outcomes confirm that Hunar Healthcare is not only meeting a critical skills gap — it's delivering impact where it's needed most.

Extending the Healing Hand to Lahore

As a committed partner in progress, The Abdullah Foundation has been instrumental in expanding the reach of Hunar Healthcare. Their visionary support led to the establishment of Hunar Healthcare vertical in THF Farouq Ahmad & Aftab Shamsi Technical Insitutue (FAASTI) in Lahore, marking a significant step in bringing high-quality, skills-based healthcare training to Punjab. This partnership has not only enabled access to life-changing opportunities for youth — especially women — but also strengthened our mission to build a healthier, more resilient Pakistan through compassionate, community-rooted

"The skills we teach today shape the innovations of tomorrow. Vocational training is not just about jobs, it's about creating leaders and changemakers."

— Sundar Pichai, CEO of Alphabet Inc. (Google)

Strengthening from Within:
A Glimpse into THF's Growth Journey

Training the Trainers: Building Teaching Excellence

Under the expert guidance of Mr. Hans from PUM, a transformative three-day workshop brought The Hunar Foundation's mission to life — empowering individuals through skill-based education. Guided by his profound expertise, Mr. Hans delivered a series of immersive, activity-driven sessions that aligned seamlessly with THF's commitment to fostering innovation and excellence in vocational training. Teachers rediscovered the power of hands-on, learner-centric methods to inspire students, while institute managers explored strategic approaches to drive organizational growth and sustainability.

Empowering Health: The Makhani Welfare Medical Camp

At The Hunar Foundation, we believe that a healthy body is the foundation for a bright future. That's why we prioritize the well-being of our students and staff, understanding that good health is integral to achieving personal and professional success. In partnership with the Makhani Welfare Organization, we hosted a free health camp to ensure that our community has access to essential healthcare services.

The camp provided vital health screenings, lab tests, and consultations, offering peace of mind to those who might otherwise lack access to such care. For us, this initiative wasn't just about offering medical support — it was about reinforcing the belief that true empowerment comes when individuals feel well, supported, and ready to take on the world.

By investing in health, we invest in the potential of our community, ensuring that every individual has the physical and mental strength to pursue their dreams. The success of this health camp is a reminder that at THF, we are not just building skills; we are nurturing the whole person.

THF Recording Studio: Amplifying Voices, Sharing Knowledge

This year, THF took a leap forward with the launch of our state-of-the-art recording studio. Designed to create high-quality lectures, testimonials, and training content, the studio is a hub for innovation and storytelling. It empowers us to extend our reach, inspire audiences, and ensure our students and alumni have a platform to share their incredible journeys with the world.

From enhancing education to building deeper connections, the THF Recording Studio is where impactful stories come to life.

Extending Our Impact: Hunar Beyond Campus

FOOD FOR THOUGHT

Teens for Hunar organized a food mela and fundraising event, raising awareness & donations for The Hunar Foundation's poverty alleviation initiatives.

KARACHI EAT

The Hunar Foundation took part in the renowned Karachi Eat festival, engaging attendees and promoting its vocational training programs while raising funds to support its initiatives.

NO OFFENCE AT IBA

THF participated in the "No Offense" event at IBA, raising awareness and funds to support its mission of youth empowerment and social development.

Glimpse into the **Future**

The Journey Continues:
Opening Doors in New Communities

The Hunar Foundation made major strides in expanding its footprint to ensure that skill development reaches youth in underserved and high-need regions. The completion of our Orangi Town Institute in Karachi marks a significant milestone — bringing modern vocational training facilities to one of the city's most densely populated and underserved communities. Meanwhile, in Nok Kundi, Balochistan, our newest campus is now fully operational, offering local youth access to career-oriented training for the very first time in this remote region.

In addition to these achievements, two new institutes have officially entered the pipeline. Agreements were finalized for the Ajmal Mian Technical Institute (AMTI) and Ata Mohammad Technical Institute in Burewala, Punjab. With construction already underway at both locations, these institutes are set to expand our impact even further — creating pathways to employment and economic empowerment where opportunity has historically been limited. Together, these initiatives reflect THF's unwavering commitment to equity, regional inclusion, and nationwide skill development that transforms lives.

RDMC Technical Institute, Nok Kundi, Balochistan

Salim Zubairi & Abdul Khaliq Allahwala Technical Institute, Orangi Town

Ata Mohammad Technical Institute, Burewala

Ajmal Mian Technical Institute, Taiser Town

Teaching Change:
The Impact in Their Words

"Many of our students come from difficult backgrounds, but once they enter the workshop, you can see their mindset shift. They take ownership of their learning."
— Instructor, Industrial Electrician

"I've seen students who were too shy to speak in class now confidently handling interviews and working in hospitals. That change is what keeps us going."
— Instructor, Healthcare Assistant

"For many of our students, vocational training is the first real opportunity to break the cycle of financial struggle."
— Instructor, Digital Marketing & SEO

Shana Bashana:
Celebrating Women Breaking Barriers

In a landmark achievement for gender inclusion in technical fields, 44 women trained by The Hunar Foundation were proudly recognized at the prestigious Shana Bashana event held at the Marriott Hotel, Karachi. The event celebrated the growing presence and contributions of women in construction, supply chain, and logistics — industries traditionally underrepresented by women.

The program, a visionary collaboration led by NAVTTC, supported by Siemens Pakistan, funded by BMZ, and implemented by GIZ Germany, marked a major milestone in promoting women's empowerment through vocational training. As the official training partner, The Hunar Foundation equipped these women with the technical skills, workplace readiness, and confidence needed to thrive in non-traditional trades — setting a bold example for the future of inclusive workforce development in Pakistan.

Journeys of **Transformation**

Mahain Abid
“After completing the Amazon Virtual Assistant course at The Hunar Foundation, I became financially independent — and for the first time, I truly believe in myself and what I’m capable of achieving.”

Noreen Izzat
“I discovered my true calling through The Hunar Foundation’s Healthcare Assistant course, and today I’m proudly working at South City Hospital. I want to do my MBBS now from Ziauddin University.”

Hifza Siddiqui
“After joining THF’s Digital Marketing & SEO course, I launched my agency, Trend Sync, secured funding through the Emerge Incubation Program, and now proudly run it independently while mentoring THF interns — with a dream to see Trend Sync among Pakistan’s top 10 digital agencies.”

Vishal Jai:
“I took the Motorcycle Mechanic Course at The Hunar Foundation, now I’m working at a repair shop in Rashidabad, and I’m on the journey to open my own shop one day.”

Financial Highlights & **Statements**

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INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF BOARD OF GOVERNING BODY OF THE HUNAR FOUNDATION

Opinion

We have audited the financial statements of The Hunar Foundation ("the Foundation") which comprise the statement of financial position as at June 30, 2024 and the income and expenditure account, the statement of changes in accumulated fund and the statement of cash flows for the year then ended, and notes to the financial statements, including a summary of material accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at June 30, 2024, and of its financial performance and its cash flows for the year then ended in accordance with approved accounting and reporting standards as applicable in Pakistan.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs) as applicable in Pakistan. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants as adopted by the Institute of Chartered Accountants of Pakistan (the Code), and we have fulfilled our ethical responsibilities in accordance with the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

The management of the foundation is responsible for the preparation and fair presentation of the financial statements in accordance with the approved accounting and reporting standards as applicable in Pakistan, and for such internal control as the Members of Board of Governing Body determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Members of Board of Governing Body either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Members of Board of Governing Body are responsible for overseeing the Foundation's financial reporting process.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs as applicable in Pakistan will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAS as applicable in Pakistan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

- Conclude on the appropriateness of management's use of the going concern basis of accounting, and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.

- Evaluate the overall presentation, structure, and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Members of Board of Governing Body regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

Based on our audit, we further report that in our opinion,

a) Proper books of accounts have been kept by the Foundation as required by the Companies Act, 2017 (XIX of 2017).

b) The statement of financial position, the statement of income and expenditure account, the statement of changes in accumulated funds, and the statement of cash flows together with the notes thereon have been drawn up in conformity with the Companies Act, 2017 (XIX of 2017) and are in agreement with the books of account and returns.

c) Investments made, expenditure incurred, and guarantees extended during the year were for the purpose of the Foundation's business.

d) No zakat was deductible at source under Zakat and Ushr Ordinance, 1980 (XVIII of 1980).

The engagement partner on the audit resulting in this independent auditor's report is Zulfikar Ali Causer.

KARACHI

DATED: 11 December 2024

UDIN: AR2024100679rHEcR4Ww

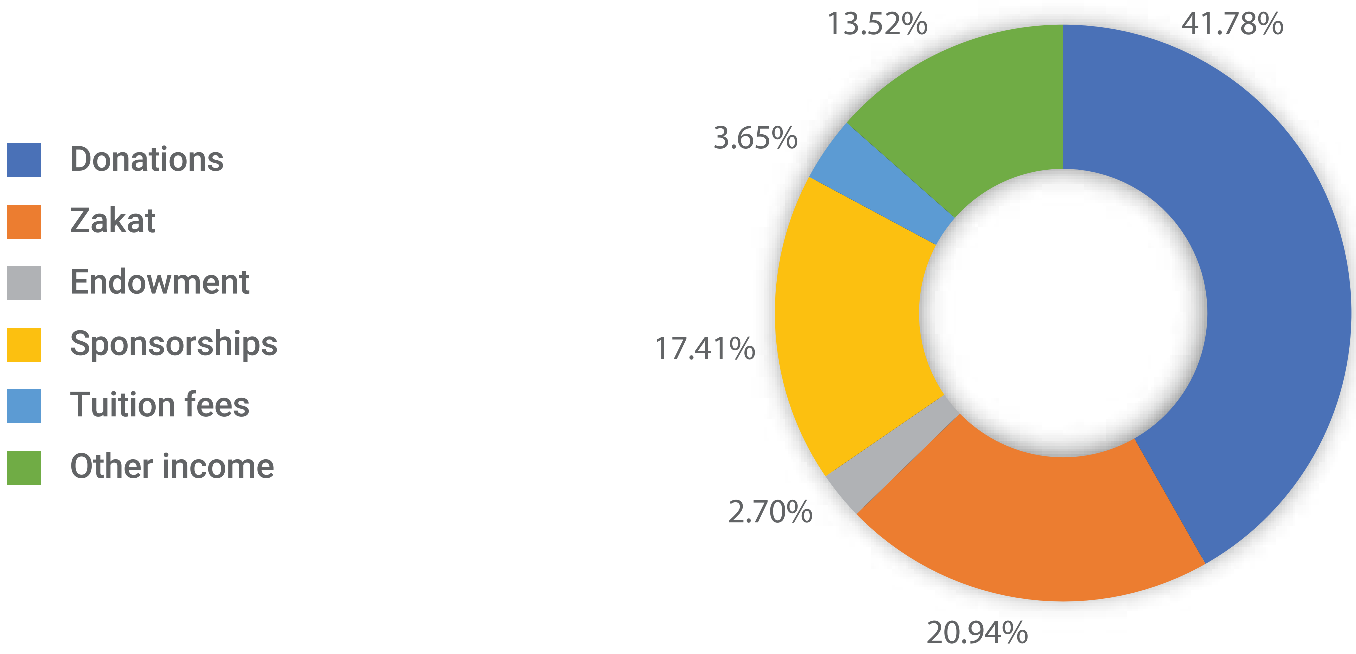
BDO Ebrahim & Co.

BDO EBRAHIM & CO.
CHARTERED ACCOUNTANTS

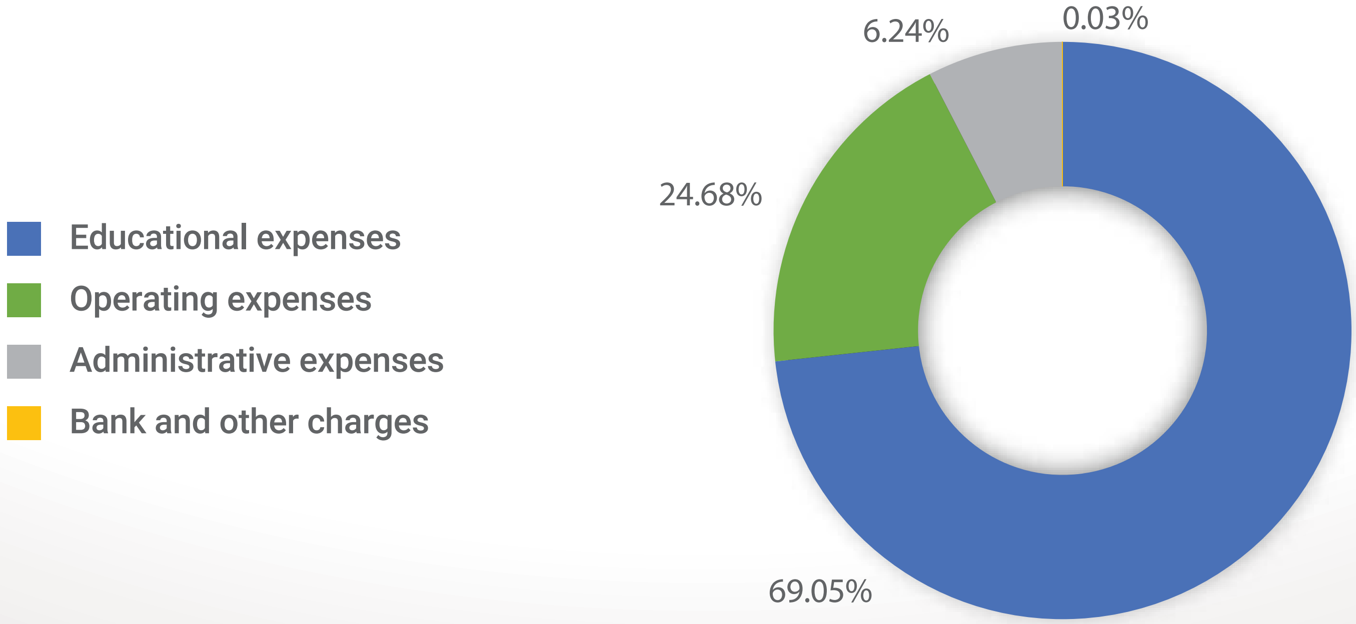
Financial **Highlights**

Graphical Presentation of Statement of Income and Expenditure

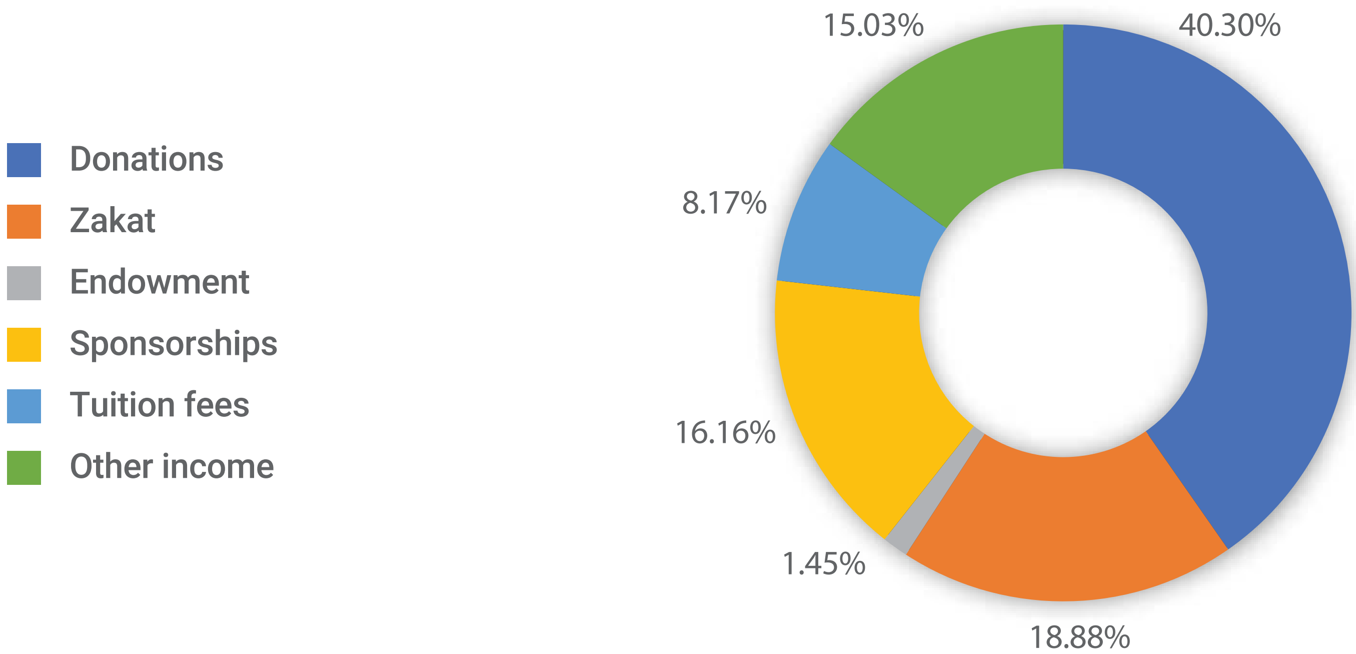
Income 2023



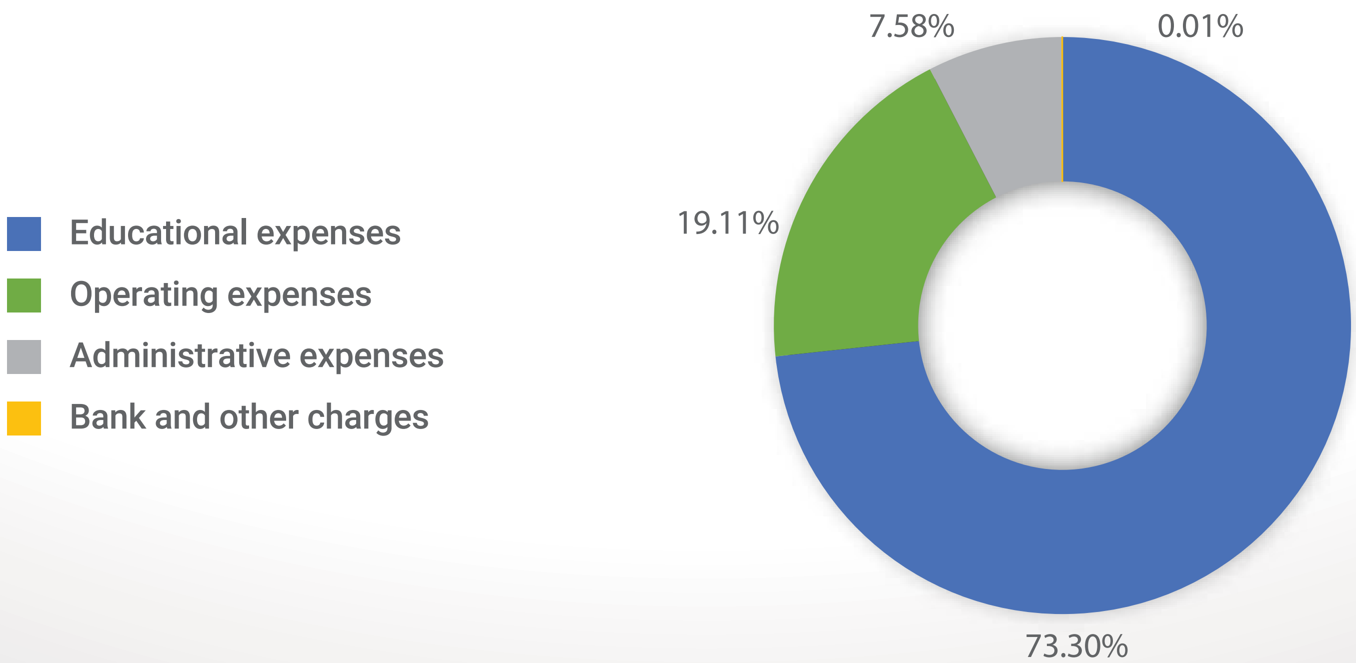
Expenditure 2023



Income 2024



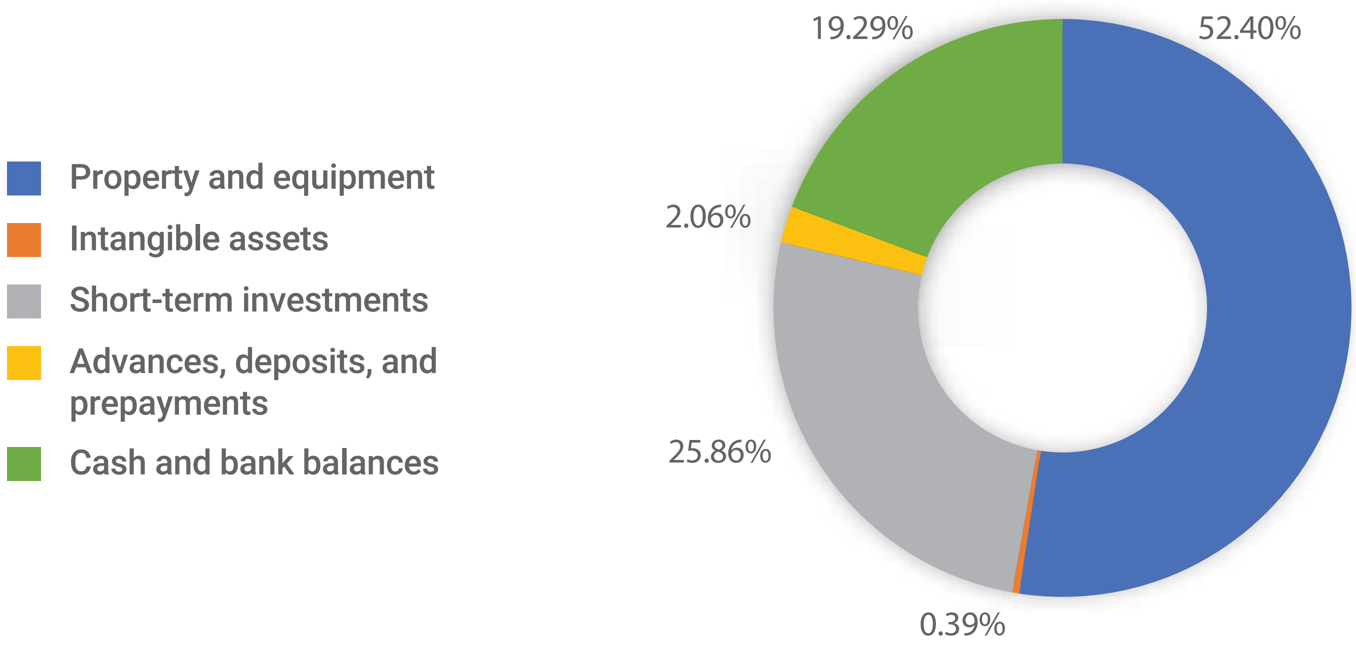
Expenditure 2024



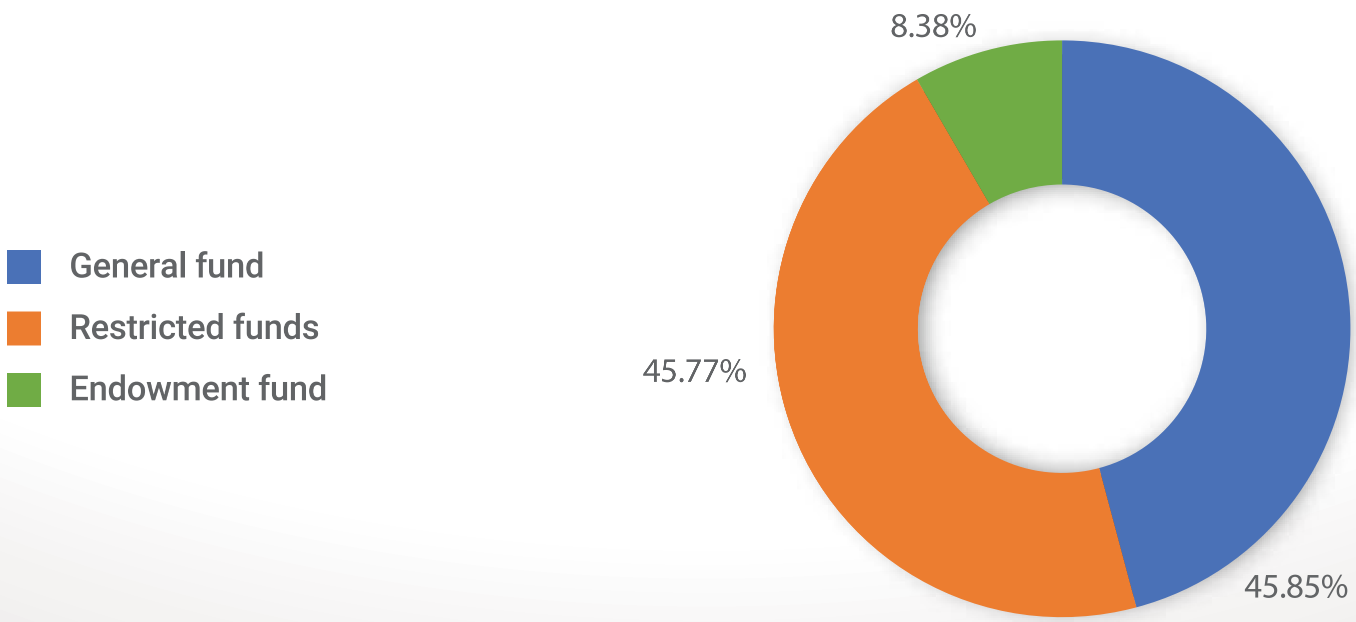
Financial **Highlights**

Graphical Presentation of Statement of Financial Position

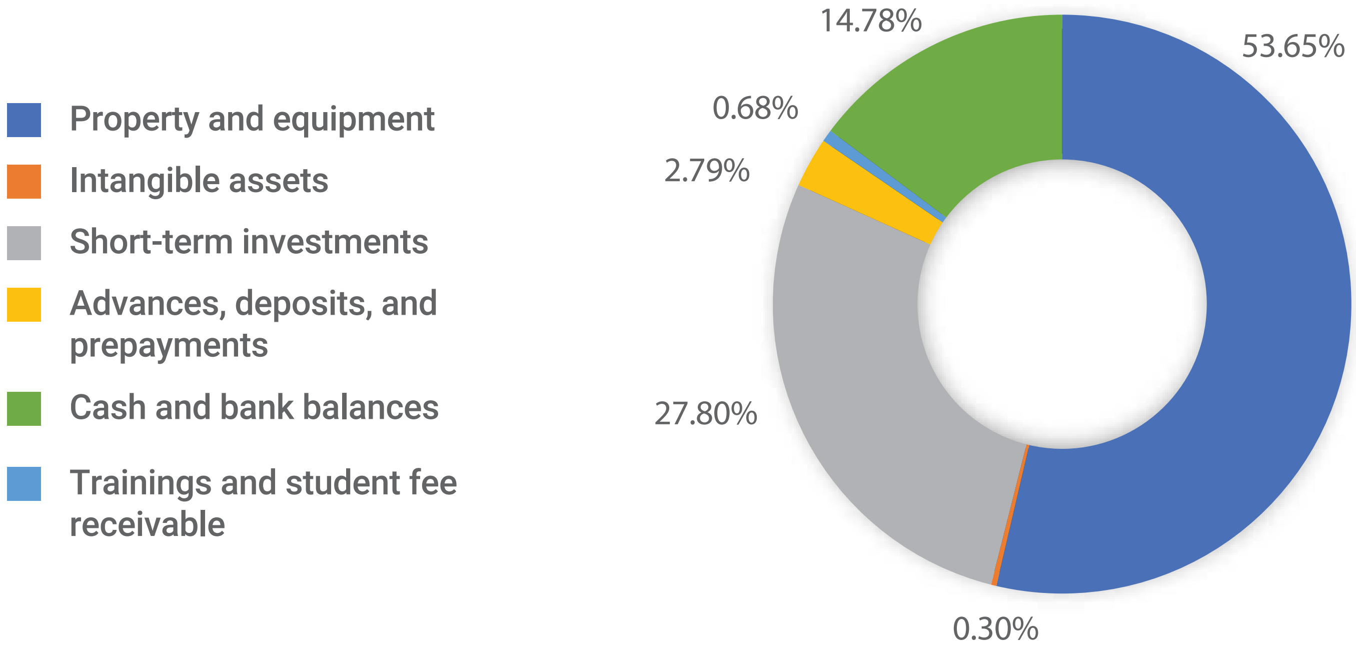
Assets 2023



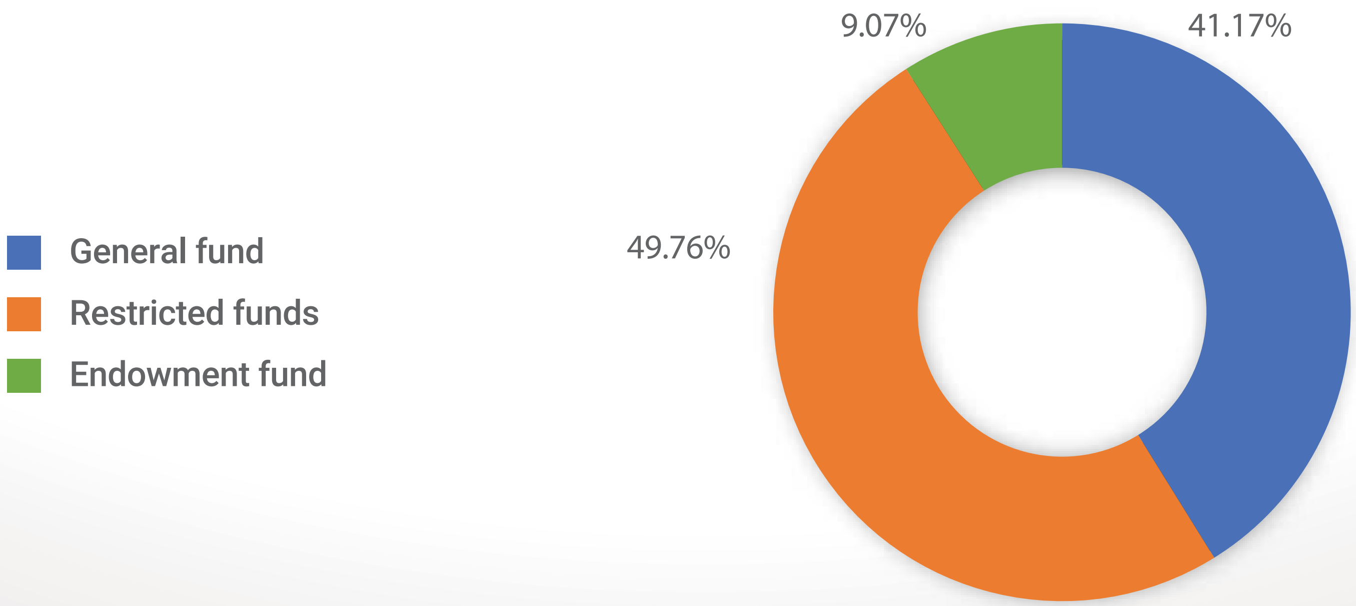
Funds & Reserves 2023



Assets 2024



Funds & Reserves 2024



THE HUNAR FOUNDATION

Statement of Financial Position

As at June 30, 2024

	Note	2024	2023
		----------- Rupees -----------	
ASSETS			
NON-CURRENT ASSETS			
Property and equipment	4	754,673,108	634,737,108
Intangible assets	5	4,208,036	4,723,648
		758,881,144	639,460,757
CURRENT ASSETS			
Short-term investments	6	391,089,749	313,282,192
Advances, deposits and prepayments	7	39,270,331	24,958,737
Trainings and student fee receivable		9,518,060	-
Cash and bank balances	8	207,881,921	233,737,584
		647,760,061	571,978,513
TOTAL ASSETS		1,406,641,205	1,211,439,269
NON-CURRENT LIABILITIES			
Deferred income	10	61,613,905	15,051,021
CURRENT LIABILITIES			
Trade and other payables	11	10,639,219	8,178,180
TOTAL LIABILITIES		72,253,124	23,229,201
NET ASSETS		1,334,388,082	1,188,210,068
REPRESENTED BY:			
General fund		549,307,875	544,741,943
Restricted funds		664,003,382	543,852,125
Endowment fund	9	121,076,825	99,616,000
		1,334,388,082	1,188,210,068
		1,406,641,205	1,211,439,269
CONTINGENCIES AND COMMITMENTS	12		

The annexed notes 1 to 23 form an integral part of these financial statements.

CHAIRMAN **TREASURER**

THE HUNAR FOUNDATION

Income And Expenditure Account

For the Year Ended June 30, 2024

	Note	2024 Unrestricted	2024 Restricted	2024 Total	2023 Unrestricted	2023 Restricted	2023 Total
		------	------	------ Rupees ------	------	------	------
INCOME							
Donations		162,623,380	114,658,989	277,282,369	39,502,830	160,799,057	200,301,887
Zakat		-	129,900,271	129,900,271	-	100,368,680	100,368,680
Endowment		-	10,000,000	10,000,000	-	12,960,000	12,960,000
Sponsorship		111,199,084	-	111,199,084	83,455,570	-	83,455,570
Income from trainings and student fee		56,199,502	-	56,199,502	17,481,605	-	17,481,605
Other income	13	103,412,950	-	103,412,950	64,817,357	-	64,817,357
Total income		433,434,916	254,559,260	687,994,176	205,257,362	274,127,737	479,385,099
EXPENDITURE						-	
Educational expenses	14	275,899,405	112,508,004	388,407,409	122,262,911	110,177,447	232,440,358
Operating expenses	15	101,284,834	-	101,284,834	83,085,046	-	83,085,046
Administrative expenses	16	40,146,667	-	40,146,667	21,000,066	-	21,000,066
Bank and other charges		77,253	-	77,253	103,746	-	103,746
Total expenditure		417,408,159	112,508,004	529,916,163	226,451,769	110,177,447	336,629,216
Surplus / (deficit) before taxation		16,026,757	142,051,256	158,078,013	(21,194,407)	163,950,290	142,755,883
Donations Outwards		-	11,900,000	11,900,000	-	-	-
Taxation							
Surplus / (deficit) for the year		16,026,757	130,151,256	146,178,013	(21,194,407)	163,950,290	142,755,883

The annexed notes 1 to 23 form an integral part of these financial statements.

CHAIRMAN **TREASURER**

THE HUNAR FOUNDATION

Statement of Changes in Accumulated Funds

For the Year Ended June 30, 2024

	2024					2023				
	Unrestricted fund	Restricted funds			Total	Unrestricted fund	Restricted funds			Total
	General fund	Capital expenditure	Zakat fund	Endowment fund		General fund	Capital expenditure	Zakat fund	Endowment fund	
	------------------------- Rupees -------------------------									
Opening balance	544,741,943	494,500,452	49,351,673	99,616,000	1,188,210,068	605,936,350	333,701,395	59,160,440	46,656,000	1,045,454,185
Restricted donations received:										
Zakat	-	-	129,900,271	-	129,900,271	-	-	100,368,680	-	100,368,680
Capital expenditure	-	114,658,989	-	-	114,658,989	-	160,799,057	-	-	160,799,057
Endowment fund	-	-	-	10,000,000	10,000,000		-	-	12,960,000	12,960,000
Zakat adjusted with fee payable by the students	-	-	(112,508,004)	-	(112,508,004)	-		(110,177,447)	-	(110,177,447)
Donations Outwards	-	(11,900,000)	-	-	(11,900,000)					
Surplus for the year	16,026,757	-	-	-	16,026,757	(21,194,407)			-	(21,194,407)
Transfer of General funds to Endowment fund	(11,460,825)	-	-	11,460,825	-	(40,000,000)			40,000,000	-
Closing balance	549,307,875	597,259,441	66,743,940	121,076,825	1,334,388,081	544,741,943	494,500,452	49,351,673	99,616,000	1,188,210,068

The annexed notes 1 to 23 form an integral part of these financial statements.

CHAIRMAN

TREASURER

THE HUNAR FOUNDATION

Cash Flow Statement

For the Year Ended June 30, 2024

	Note	2024	2023
		----------- Rupees -----------	
CASH FLOWS FROM OPERATING ACTIVITIES			
Surplus for the year		146,178,013	142,755,883
Adjustments for non-cash and other items:			
Depreciation	4.1.2	40,512,712	37,793,037
Amortization	5	1,440,213	949,131
Finance cost		77,253	103,746
Dividend income		(50,163,261)	(28,094,994)
Capital gain on disposal of PPE		(197,592)	(14,551,669)
Realized gain on disposal of investments		(3,101,534)	(192,304)
Unrealized gain on short-term investments	13	4,741,438	(522,074)
Profit on bank deposit		(42,866,908)	(17,087,972)
		(49,557,677)	(21,603,099)
Increase in current assets			
Advances, deposits and prepayments		(23,829,654)	(9,243,723)
Increase / (decrease) in current liabilities			
Trade and other payables		2,461,039	(5,726,390)
Deferred income		46,562,884	13,404,009
		25,194,269	(1,566,104)
Cash flows generated from operations		121,814,605	119,586,681
Financial charges paid		(77,253)	(103,746)
Net cash flows from operating activities		121,737,352	119,482,935
CASH FLOWS FROM INVESTING ACTIVITIES			
Capital expenditure incurred during the year		(161,965,712)	(50,904,937)
Proceeds from disposal of property plant and equipment		790,000	36,000,000
Investments redeemed		147,059,310	17,000,000
Investments made during the year		(226,506,781)	(126,418,854)
Dividend income		50,163,261	28,094,994
Profit on bank deposit		42,866,908	17,087,972
Net cash used in investing activities		(147,593,015)	(79,140,825)
Net (decrease) / increase in cash and cash equivalents		(25,855,663)	40,342,110
Cash and cash equivalents at the beginning of the year		233,737,584	193,395,474
Cash and cash equivalents at the end of the year		207,881,921	233,737,584

The annexed notes 1 to 23 form an integral part of these financial statements.

CHAIRMAN **TREASURER**

THE HUNAR FOUNDATION

Notes To The Financial Statements

For the Year Ended June 30, 2024

1 LEGAL STATUS AND ITS OPERATIONS

The Hunar Foundation ("the Foundation") was registered under the Societies Registration Act, 1860 (Act No. XX1 of 1860) vide Registration No. KAR 0104 dated February 21, 2008. The registered office of the Foundation is situated at SNPA-7A, Block-3, DMCHS, Karachi. The Foundation's main objective is to set up and run technical institutions on non-commercial basis for providing technical education and also to carry out other charitable work for relief of needy and poor persons. The Foundation is operating from 9 locations throughout Pakistan.

2 BASIS OF PREPARATION

2.1 Statement of compliance

These financial statements have been prepared in accordance with approved accounting standards as applicable in Pakistan. Approved accounting standards comprise of such International Financial Reporting Standards for Small and Medium-sized Entities (IFRS for SMEs) issued by the International Accounting Standards Board (IASB) as notified by the SECP and Accounting Standard for Not for Profit Organizations (NPOs) issued by the Institute of Chartered Accountants of Pakistan (ICAP).

2.2 BASIS OF MEASUREMENT

These financial statements have been prepared on the basis of historical cost convention except for certain items as disclosed in the relevant accounting policies below.

2.3 FUNCTIONAL AND PRESENTATION CURRENCY

These financial statements are presented in Pakistan Rupee ("Rupees" or "Rs."), which is the Company's functional and presentation currency.

3 MATERIAL ACCOUNTING POLICIES INFORMATION

3.1 Property and equipment

Operating fixed assets

These are stated at cost less accumulated depreciation and accumulated impairment losses, if any. Items considered to have insignificant value are not capitalized.

Depreciation is charged to income and expenditure account from the month of acquisition of assets and no depreciation is charged in the month of disposal. The annual depreciation is calculated using reducing balance method using rates as disclosed in note 4.1.

The assets' residual values, useful lives and methods are reviewed and adjusted if appropriate, at each financial year end. Useful life of an asset is determined by the management based on expected usage of assets, expected physical wear and tear, technical obsolescence, legal and similar limits on the use of assets and other similar factors.

Normal repairs and maintenance are charged to income and expenditure account as and when incurred. Gain or loss on sale of operating fixed assets is taken to income and expenditure account in the period in which the asset is disposed off.

Capital work-in-progress

Capital work-in-progress is stated at cost less impairment, if any, and represents expenditures incurred and advances made in respect of specific assets during the construction / erection year. These are transferred to specific assets as and when assets are available for use.

3.2 Intangible assets

An intangible asset is recognised if it is probable that the future economic benefits that are attributable to the asset will flow to the enterprise and the cost of such assets can also be measured reliably. Intangible asset is stated at cost less accumulated amortization and accumulated impairment loss, if any. Cost in relation to intangible asset is amortized over its useful life, using reducing balance method.

Generally, costs associated with developing and maintaining the computer software programmes are recognised as expense as incurred. However, costs that are directly associated with identifiable software and have probable economic benefit exceeding the cost beyond one year, are recognised as intangible asset. Direct costs include the purchase cost of software and related overhead cost.

3.3 Short-term investment

Held for trading - fair value through profit and loss

These investments are carried at fair value and are initially recognised at cost, being the fair value of the consideration given for acquisition for investment. After initial recognition, these are remeasured at fair value and any gain / (loss) is recognised in income and expenditure account.

3.4 Cash and cash equivalents

Cash in hand and at banks are carried at cost. For the purpose of cash flow statement, cash and cash equivalents consist of cash in hand and at banks.

3.5 Revenue Recognition

- unrestricted donations are recorded as income in the year in which the funds are received.
- restricted donations received for capital expenditure are recorded as income in the year in which funds are received.
- zakat is recorded as income in the year in which the funds are received and is adjusted against education expense of students.
- sponsorship income is received for sponsoring training and education of students and is recorded as income in the year in which the funds are received.
- dividend on mutual fund units is recognised when the Organization's right to receive the dividend is established.
- income on profit and loss sharing bank accounts is recognised on a time proportion basis at effective rate of return.
- miscellaneous income is recognised on receipt basis.

3.6 Taxation

As per section 100C of the Income Tax Ordinance, 2001, the income of Non-profit organisations, trusts or welfare institutions shall be allowed a tax credit equal to one hundred per cent of the tax payable, including minimum tax and final taxes payables subject to the return has been filled, tax required to be deducted or collected has been deducted or collected and paid; and withholding tax statements for the immediately preceding tax year have been filed. The Organisation is in the process of claiming tax credit equal to one hundred percent of the tax payable under section 100C of the Income Tax Ordinance, 2001 for the current year. Management is confident that the exemption shall be obtained and no tax provision is required in these financial statements.

3.7 Deferred income

The deferred income relates to the income received for specific purpose and is recorded as income to the extent of actual expense incurred during the year.

3.8 Fund balance

The funds comprises of:

a. Restricted fund

This includes restricted donations that are received for capital expenditure.

b. Endowment fund

This includes restricted donations received for the purpose of student sponsorships.

	Note	2024	2023
		---------- Rupees ----------	

4 PROPERTY AND EQUIPMENT

	Note	2024	2023
Operating fixed assets	4.1	559,874,914	523,051,241
Capital work-in-progress	4.2	194,798,194	111,685,867
		754,673,108	634,737,108

4.1 Operating fixed assets

2024

		Cost				Accumulated depreciation			Written down value
	Note	As at July 01, 2023	Additions / (Disposal)	As at June 30, 2024	Rate	As at July 01, 2023	Charge for the year	As at June 30, 2024	As at June 30, 2024
		---------------- Rupees ----------------			%	------------------------- Rupees -------------------------			
Land	4.1.1	51,977,900	-	51,977,900	-	-	-	-	51,977,900
Building		459,743,787	1,714,500	461,458,287	5	94,238,983	18,282,382	112,521,365	348,936,921
Furniture and fixtures		23,751,566	4,683,605	28,435,171	10	8,549,757	1,680,054	10,229,811	18,205,360
Office equipment		6,018,500	428,159	6,446,659	10	1,945,088	430,719	2,375,807	4,070,852
Workshop equipment		72,855,961	6,943,706	79,799,667	10	31,638,073	4,467,954	36,106,027	43,693,640
Computer equipment		40,564,207	14,287,250	54,851,457	30	25,895,272	6,678,432	32,573,704	22,277,753
Electrical installation		53,901,172	20,866,544	74,767,716	20	25,516,027	7,422,218	32,938,245	41,829,471
Library books		12,885	-	12,885	20	12,885	-	12,885	-
Motor vehicle		7,910,290	29,005,029	36,192,319	15	5,888,941	1,550,953	7,309,302	28,883,017
			(723,000)				(130,592)		
		716,736,268	77,205,793	793,942,061		193,685,027	40,382,120	234,067,147	559,874,914

2023

		Cost				Accumulated depreciation			Written down value
	Note	As at July 01, 2022	Additions / (Disposal)	As at June 30, 2023	Rate	As at July 01, 2022	Charge for the year	As at June 30, 2023	As at June 30, 2023
		---------------- Rupees ----------------			%	------------------------- Rupees -------------------------			
Land	4.1.1	51,977,900	-	51,977,900	-	-	-	-	51,977,900
Building		484,864,735	-	459,743,787	5	78,674,505	19,237,095	94,238,983	365,504,803
			(25,120,948)				(3,672,617)		
Furniture and fixtures		17,946,999	5,804,567	23,751,566	10	7,018,844	1,530,913	8,549,757	15,201,809
Office equipment		3,512,000	2,506,500	6,018,500	10	1,631,737	313,351	1,945,088	4,073,412
Workshop equipment		65,714,516	7,141,445	72,855,961	10	27,539,488	4,098,585	31,638,073	41,217,888
Computer equipment		35,380,737	5,183,470	40,564,207	30	20,545,052	5,350,220	25,895,272	14,668,935
Electrical installation		51,510,905	2,390,267	53,901,172	20	18,524,804	6,991,223	25,516,027	28,385,145
Library books		12,885	-	12,885	20	12,885	-	12,885	-
Motor vehicle		7,187,290	723,000	7,910,290	15	5,617,291	271,650	5,888,941	2,021,349
		718,107,967	(1,371,699)	716,736,268		159,564,607	34,120,420	193,685,027	523,051,241

4.1.1 This include a Land gifted from a donor recognised at nominal value including cost of Rs. 567,650 incurred on transfer of land to the Foundation. The deed face value of the land is Rs. 12.310 million.

4.1.2 Depreciation charge for the year has been allocated as follows:

	Note	2024	2023
		---------- Rupees ----------	
Educational expenses	14	36,187,342	33,749,703
Operating expenses	15	1,297,611	1,213,000
Administrative expenses	16	3,027,759	2,830,334
		40,512,712	37,793,037

4.2 Capital work-in-progress

	As at July 01, 2023	Additions	Transfers	As at June 30, 2024
	------------------------- Rupees -------------------------			
Building	110,791,181	80,116,327	-	190,907,508
Electrical equipment	894,686	2,996,000	-	3,890,686
Software	-	-	-	-
	111,685,867	83,112,327	-	194,798,194

5 **INTANGIBLE ASSETS**

	2024							
	COST				ACCUMULATED AMORTISATION			WRITTEN DOWN VALUE
	As at July 01, 2023	Additions	As at June 30, 2024	Rate	As at July 01, 2023	Charge for the year	As at June 30, 2024	As at June 30, 2024
	(Rupees)			%	(Rupees)			
Software	8,456,516	924,620	9,381,116	30	3,732,868	1,440,172	5,173,080	4,208,036

	2023							
	COST				ACCUMULATED AMORTISATION			WRITTEN DOWN VALUE
	As at July 01, 2022	Additions	As at June 30, 2023	Rate	As at July 01, 2022	Charge for the year	As at June 30, 2023	As at June 30, 2023
	(Rupees)			%	(Rupees)			
Software	5,719,414	2,737,102	8,456,516	30	2,783,737	949,131	3,732,868	4,723,648

	Note	2024	2023
		----------- Rupees -----------	
6 SHORT TERM INVESTMENTS			
Mutual Fund	6.1	296,089,749	210,957,192
Term Deposit Receipts	6.2	95,000,000	102,325,000
		391,089,749	313,282,192

6.1 **Mutual Funds**

Name of the Investee Fund	As at 01 July 2023	Purchases / (disposals) during the	Dividend / refund re-investment	As at 30 June 2024	As at June 30, 2024 Carrying Value	As at June 30, 2024 Market value	As at June 30, 2023 Carrying Value	As at June 30, 2023 Market value
	(Number of Units)				(Rupees)			
Atlas Income Fund	32,442	(32,442)	-	-	-	-	16,982,348	17,012,598
Atlas Islamic Income Fund	-	33,174	6,859	40,032.8213	20,498,734	20,498,734	-	-
Meezan Islamic Income Fund	316,938	-	64,544	381,481.7146	19,806,874	19,806,874	16,332,550	16,332,550
NBP Islamic Savings Fund	8,164,359	(2,568,080)	971,311	6,567,590.4191	62,963,490	62,963,490	77,790,355	78,271,712
NBP Riba Free Savings Fund	485,652	-	84,644	570,296.0933	5,897,660	5,897,660	4,986,376	5,011,982
Meezan Rozana Amdani Fund	660,296	-	133,911	794,206.7468	39,710,337	39,710,337	33,014,788	33,014,782
NBP Islamic Daily Dividend Fund	3,270,856	-	611,871	3,882,726.5202	38,827,266	38,827,266	32,708,560	32,708,560
Al Meezan Sovereign Fund	473,956	903,731	294,454	1,672,141.3927	87,596,297	87,596,297	24,487,127	24,664,292
HBL Islamic Money Market	38,950	148,259	18,269	205,477.7740	20,789,091	20,789,091	3,940,716	3,940,716
Total	13,443,449	(1,515,358)	2,185,862	14,113,953	296,089,749	296,089,749	210,242,820	210,957,192

6.1.1 This includes a sum of Rs. 120.48 million (2023: Rs. 99.62 million) of the endowment fund.

6.2 This represents investments in Term Deposit Receipts , having tenure ranging from one to three months and carry profit at the rates ranging from of 17.75% to 20.85% (2023: 11.5% to 15.31%) per annum.

	Note	2024	2023
		----------- Rupees -----------	
7 ADVANCES, PREPAYMENTS AND DEPOSITS			
Advances			
Advance withholding tax		21,224,837	15,556,518
Advance for projects		6,957,499	6,566,148
Vendors		255,253	255,253
Staff		-	285,750
Short Term Loan to Aman Institute of Vocational Training		5,000,000	-
		33,437,589	22,663,669
Deposits			
Security deposit		3,814,728	1,858,728
Prepayments			
Prepaid rent		978,300	106,800
Prepaid Fee and Subscription		161,066	171,026
Prepaid insurance		878,648	158,514
		2,018,014	436,340
		39,270,331	24,958,737
8 CASH AND BANK BALANCES			
Cash in hand		671,608	299,572
Cash at banks			
- in current accounts		77,187,154	115,351,864
- in deposit accounts	8.1	130,023,160	118,086,148
		207,881,921	233,737,584

8.1 These carry profit at the rate ranging from 12.% to 17.75% (2023: 11.5% to 15.31%).

9 **ENDOWMENT FUND**

This represents donations received for the purpose of sponsoring students in programs arranged by the Foundation. These are included in investments (refer note 7.1).

10 **DEFERRED INCOME**

Opening balance		15,051,021	1,647,012
Donation in kind received during the year		-	15,093,024
Capital Grant	10.1	51,293,254	-
Amortized during the year		(4,730,370)	(1,689,015)
Closing balance		61,613,905	15,051,021

10.1 RDMC Project Capital expenditure incurred during financial year including (Building, Vehicles, Computers, Workshop Equipment, Office equipment, etc) which were added to property plant and equipment and also recognised as deferred income which is being amortized as per depreciation rate of particular class of assets.

	Note	2024	2023
		----------- Rupees -----------	

11 **TRADE AND OTHER PAYABLES**

Accrued expenses		1,107,163	697,933
Creditors		9,532,056	6,759,079
Withholding tax		-	721,168
		10,639,219	8,178,180

12 **CONTINGENCIES AND COMMITMENTS**

There were no contingencies and commitments at the reporting date (2023: Nil).

13 **OTHER INCOME**

Dividend income		50,163,261	28,094,994
Profit on bank deposits		42,866,908	17,087,972
Realized gain on disposal of investments		3,101,534	192,304
Unrealised gain on short-term investments		(4,741,438)	522,074
Others	13.1	12,022,686	18,920,013
		103,412,950	64,817,357

13.1 The includes an arrangement fee with The Indus Hospital to provide Allied Healthcare and related courses inside The Hunar Foundation campus building in Korangi at a monthly rent of Rs. 100. Other income includes Rs. 1,200 in that respect. Other income includes management fee @ 15 % of the project expenses (Opex and Capex) of the THF - RDMC technical Institute located in Nok Kundi district Chaghi Baluchistan.

14 **EDUCATIONAL EXPENSE**

		2024		2023	
	Note	Restricted	Unrestricted	Restricted	Unrestricted
		-------------------Rupees-------------------			
Salaries and allowances		58,795,695	144,182,608	55,527,648	61,618,526
Depreciation	4.1.2	10,482,204	25,705,138	15,997,463	17,752,240
Rent rates and taxes		4,741,196	11,626,668	2,083,649	2,312,206
Copies, uniforms and consumables		10,832,919	26,565,185	8,471,115	9,400,319
Utilities		6,275,931	15,390,244	6,314,518	7,007,162
Insurance expense		549,233	1,346,865	576,425	639,654
Ceremonies, functions and awards		594,041	1,456,746	797,693	885,193
Examination and registration fee		3,936,512	9,653,371	3,540,149	3,928,472
Repair and maintenance		1,881,742	4,614,528	1,790,818	1,987,254
Advertisement and promotions		1,569,738	3,849,412	99,940	110,902
Travelling and conveyance		4,473,245	10,969,580	7,882,078	8,746,671
Vehicle running charges		906,126	2,222,060	804,065	892,263
Printing and stationary		1,534,629	3,763,315	1,180,870	1,310,400
Training and developments		51,271	125,729	106,651	118,349
Others		5,883,523	14,427,955	5,004,365	5,553,300
		112,508,004	275,899,405	110,177,447	122,262,911

	Note	2024	2023
		----------- Rupees -----------	

15 OPERATING EXPENSES

	Note	2024	2023
Salaries and allowances		83,001,463	71,087,434
Marketing and promotions		2,973,163	4,522,604
Travelling and conveyance		3,336,635	2,425,445
Utilities		614,414	364,295
Depreciation	4.1.2	1,297,611	1,213,000
Legal and professional charges		4,866,382	141,087
Insurance expense		320,130	158,747
Amortisation	5	1,440,213	949,131
Repair and maintenance		923,130	479,738
Vehicle running charges		778,424	665,919
Printing and stationery		626,271	361,547
Training and development s		-	528,960
Ceremonies, functions and awards		258,434	35,249
Others		848,566	151,891
		101,284,834	83,085,046

16 ADMINISTRATIVE EXPENSES

	Note	2024	2023
Salaries and allowances		8,208,936	7,030,625
Utilities		2,457,654	1,457,181
Marketing and promotions		1,274,213	1,938,259
Depreciation	4.1.2	3,027,759	2,830,334
Legal and professional charges		11,354,890	329,202
Repair and maintenance		3,692,518	1,918,952
Travelling and conveyance		1,429,986	1,039,476
Insurance expense		307,576	152,522
Vehicle running charges		1,816,322	1,553,812
Auditors' remuneration		270,000	270,000
Printing and stationer		,878,813	1,084,640
Training and development			646,507
Ceremonies, functions and awards		1,033,737	140,994
Others		3,394,262	607,562
		40,146,667	21,000,066

17 TAXATION

The Company has been approved by the Commissioner of Income Tax being “non-profit organization” under Section 2(36) (c) of the Income Tax Ordinance, 2001 read with Rules 212 and 220 of the Income Tax Rules, 2002 vide letter under reference no. 2330/2012-13 dated March 12, 2013. The continuing validity of the Trust’s approval is subject to conditions as laid down in the Rule 217 of the Income Tax Rules, 2002.

18 REMUNERATION OF THE CHIEF EXECUTIVE OFFICER, DIRECTORS AND EXECUTIVES

	2024				2023			
	Chief Executive Officer	Directors	Executive	Total	Chief Executive Officer	Directors	Executive	Total
Managerial remuneration	11,580,000	-	47,530,581	59,110,581	2,000,000	-	34,727,374	
Contribution to provident fund	-	-	-	-	-	-	-	-
Total	11,580,000	-	47,530,581	59,110,581	2,000,000	-	34,727,374	36,727,374
Number of persons	1		13		1		13	

19 TRANSACTIONS WITH RELATED PARTIES

Related parties include board of trustees, entities where the board of trustees hold directorship and key management personnel. Transaction with related parties during the year other than those disclosed elsewhere to the financial statements are as follows:

Relationship	Nature of Transaction	2024	2023
		---------- Rupees ----------	
Common	Donations received from:		
	Searle Company Limited	4,000,000	-
	Searle Foundation	4,000,000	-
	Arshad Shahid Abdullah (Private) Limited	105,000	-
	Jaffer Biotech (Private) Limited	-	500,000
	Jaffer Agro Service (Private) Limited	-	57,500
	M Jafferjees	-	150,000
	Amreli Steels Limited	523,755	3,038,290
	THF Canada	-	17,324,801
	THF USA	-	21,325,000
	THF UK	-	1,209,388
	Sponsorship received from:		
	THF USA	37,769,200	-
Relationship	**Nature of Transaction**		
	Zakat received from:		
	Searle Company Limited	-	2,000,000
	Arshad Shahid Abdullah (Private) Limited	168,000	231,000
	Jaffer Agro Service (Private) Limited	450,000	-
	Services acquired from Arshad Shahid Abdullah (Private) Limited	1,566,600	-
	Services acquired from Multinet Pakistan (Private) Limited	3,901,959	-
Relationship	**Nature of Transaction**		
	My Water (Private) Limited	225,530	-
	Services acquired from MYHCM Pakistan (Private) Limited	627,999	-
	Purchase of furniture from Vulcan Industries	632,834	-
	THF USA	8,150,800	-
	Short term loan given to:		
	Aman Institute For Vocational Training	5,000,000	-
Trustees and Key management personnel	Donations received from:		
	Adnan Asdar	-	100,000
	Aslam Khaliq	-	1,000,000
	Shahid Abdullah	-	100,000
	Abbas Akberali	-	500,000
	Shahid Ahmed	-	300,000
	Tahir Jawaid	402,000	-
	Zakat received from:		
	Shahid Ahmed	-	600,000
	Shahid Abdullah	2,000,000	3,635,000
	Shaista Khaliq Rehman	300,000	-
	Abbas Akberali	75,000	-

20 FINANCIAL INSTRUMENTS BY CATEGORY

	Fair Value Through Profit or Loss		Amortized Cost		Total	
	2024	2023	2024	2023	2024	2023
	(Rupees)					
Financial assets						
Short-term investments	296,089,749	210,957,192	95,000,000	102,325,000	391,089,749	313,282,192
Advances, deposits and prepayments	-	-	39,270,331	24,958,738	39,270,331	24,958,738
Cash and bank balances	-	-	207,881,921	233,737,584	207,881,921	233,737,584
	296,089,749	210,957,192	342,152,252	361,021,322	638,242,001	571,978,514
Financial liabilities						
Trade and other payables			10,431,928	8,178,180	10,431,928	8,178,180
	-	-	10,431,928	8,178,180	10,431,928	8,178,180

21 NUMBER OF EMPLOYEES

	2024	2023
Number of employees as at June 30	343	234
Average number of employees during the year	289	221

22 DATE OF AUTHORISATION FOR ISSUE

These financial statements have been authorised for issue on 03 Dec 2024 by the Board of Trustees of the Foundation.

23 GENERAL

23.1 Figures have been rounded off to the nearest Rupee, unless otherwise stated.

23.2 Corresponding figures have been re-classified, re-arranged or additionally incorporated in these financial statements wherever necessary to facilitate comparison and better presentation.

CHAIRMAN **TREASURER**

“Young people are drivers of change and must be fully engaged in decisions affecting their future. Guided by the United Nations Youth 2030 strategy, I urge everyone to act for youth skills development as a priority.”

— António Guterres, UN Secretary-General

Support **Our Mission**

THE HUNAR FOUNDATION USA
Call: +1 (410) 746-5459 or +1 (240) 418-3921 | **Email:** info@hunarfoundationusa.org
Website: www.hunarfoundationusa.org

DONATIONS IN USA
Cheques in favour of: The Hunar Foundation
11321 Megan Lynn Ct, Marriottsville, MD 21104
THF USA is a 501 (c) (3) non-profit, tax exempt organisation.

Tax ID: 45-2954245

THE HUNAR FOUNDATION CANADA
Call: +1 (647) 786-2186 or +1 (647) 205-4125 | **Email:** info@hunarfoundationcanada.org
Website: www.hunarfoundationcanada.org

DONATIONS IN CANADA
Cheques in favour of: The Hunar Foundation Canada
46 Annual Circle, Brampton, Ontario, Canada L6X 2M2
THF Canada is a Not-For-Profit organisation set up under Canada's Not-For-Profit Corporation Act and registered with Canada Revenue Agency as a charitable organisation.

Registration No.: 783908312 RR0001

THE HUNAR FOUNDATION UK
Call: + 44-7973-528443 | **Email:** info@hunarfoundationuk.org
Website: www.hunarfoundationuk.org

DONATIONS IN UK
Cheques in favour of: The Hunar Foundation
Premier Business Center, 47-49, Park Royal Road, Park Royal, London NW10 7LQ
THF UK is a registered charity and donations are tax deductible under Gift Aid Scheme.

UK Charity Registration No.: 1149733

LET'S BUILD A POVERTY-FREE PAKISTAN, TOGETHER!

WE ARE SHARIA COMPLIANT

Personal Information

Name: Email:
Cell: Address:

I would like to support THF's mission: ☐ Zakat ☐ Donation

- Sponsor a student for any 6-month program at Rs. 90,000.
  Sponsor a class of 25 students for any 6-month program at **Rs. 2,250,000.**
- Sponsor partial lab upgrades by contributing any amount over **Rs. 500,000.**
- Contribute to the THF Endowment Fund by donating any amount over **Rs. 2,500,000.**
- For major giving and strategic partnerships, please contact:
  Email: Partnerships@hunarfoundation.org **Cell:** 0336-828 8777

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FOR ZAKAT | **ACCOUNT TITLE:** THE HUNAR FOUNDATION	MIB	**MCB Islamic Bank Limited** A/C No.: 1371003156620005 IBAN: PK92MCIB1371003156620005 | SWIFT CODE: MCIBPKKI
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Donate Online
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Please make your cheque payable to "The Hunar Foundation"

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Donor Relations: 0336-828 8777 | **Email:** info@hunarfoundation.org | **Corporate Office,** 83/4, Ibrahim Hyderi Road, Korangi, Karachi.

“Success is the sum of small efforts, repeated day in and day out.”

— Robert Collier, American Author

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